













grants are project based

grants can be political

not-for-profit

rule number 1

Make enough money from your operations to cover your operations

rule number 2

Use fundraising and grants for specific projects, not for your operations

rule number 3

Stick to your *core business*. Get grants where you can and use your own money where you can't

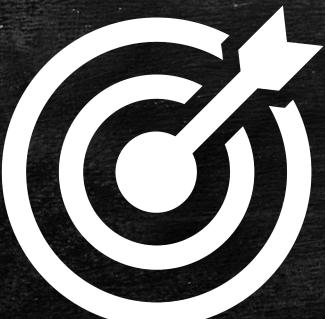


uncovering your 'why'





identify and prioritise your projects



matching projects to funding

show me the money!

www.justice.qld.gov.au/initiatives/community-grants

www.grants.services.qld.gov.au

www.grants.gov.au

www.grantguru.com.au

www.thegrantshub.com.au



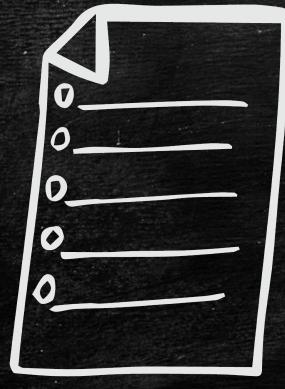
getting 'grant ready'

- Certificate of incorporation / registration
- Constitution
- Audited financial statements
- Lease or other tenure
- Your strategic plan / business plan / risk management plan
- Relevant governing body or government plans
- Register of members
- Quotes
- Plans, designs and approvals

pick up the phone



guidelines & application form



In their words...

project need & ability to deliver



tell your story

Engage emotionally (but no sob stories)

Assume a reading age of 13 years

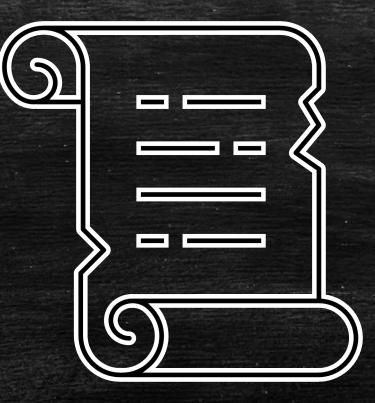
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Write like a news article – first things first

tips for success

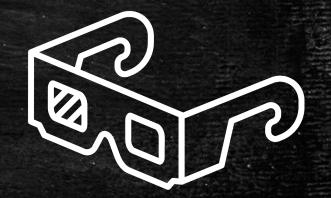
- Stick to word limits
- Use short sentences and dot-points
- Be precise
- DNU jargon, acronyms or specific terminology
- Answer *every* question *fully* never leave a blank
- Replicate wording from the guidelines and application questions
- Support answers with research and documentation
- Unless prohibited, include (relevant) appendices and clearly link to these in your answers
- Start writing early!

putting pen to paper



finalisation and submission

- Ensure file size suitability and collate appendices if possible
- Review and proof reed don't rely on spell cheque...
- Submit prior to the due date
- Follow submission instructions in the guidelines
- Obtain a lodgement receipt



assessment

- Grant criteria check the guidelines
- Provide any further information
- Seek feedback if unsuccessful



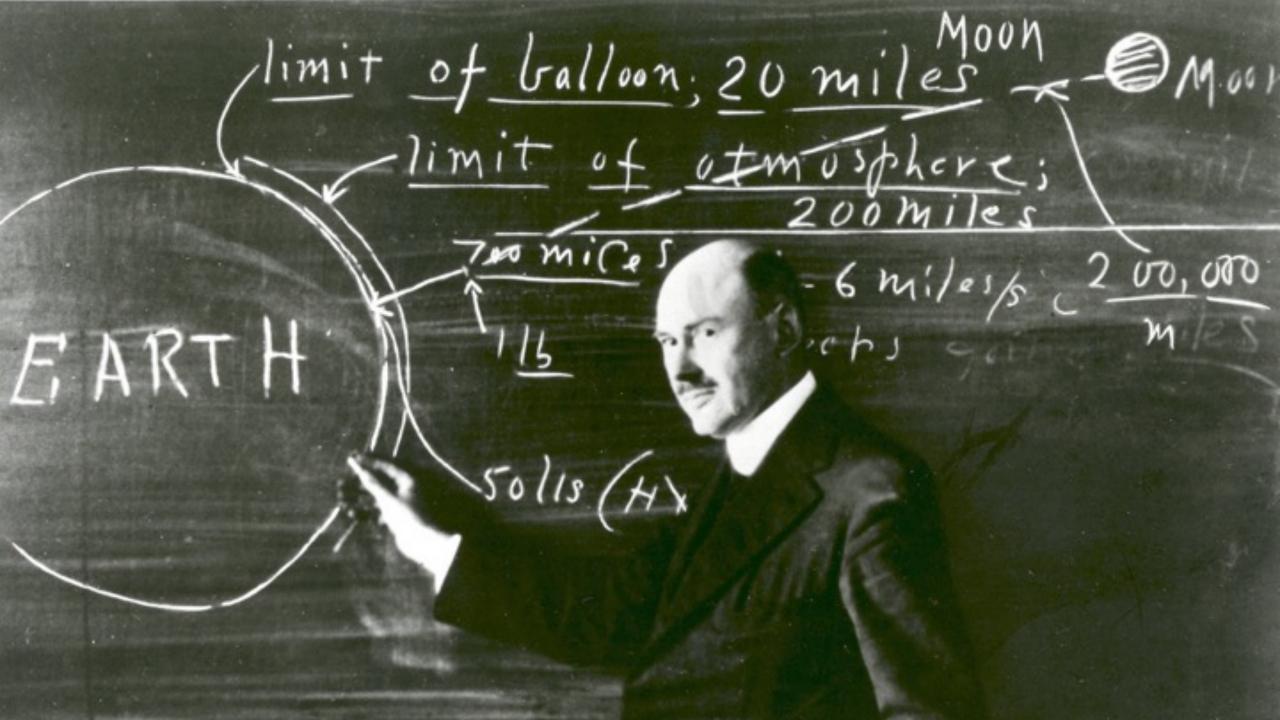
resources

- Workshop slides
- Sample grant answer wording
- 'Grant Ready' info sheet
- Grant writing info sheet
- Gambling Community Benefit Fund application checklist

resources



cprgroup.com.au/tablelands



evaluation



cprgroup.com.au/evaluation