



**WEBINAR TO BEGIN SHORTLY** 

# Strategic Planning

Presented by: Matt McEwan







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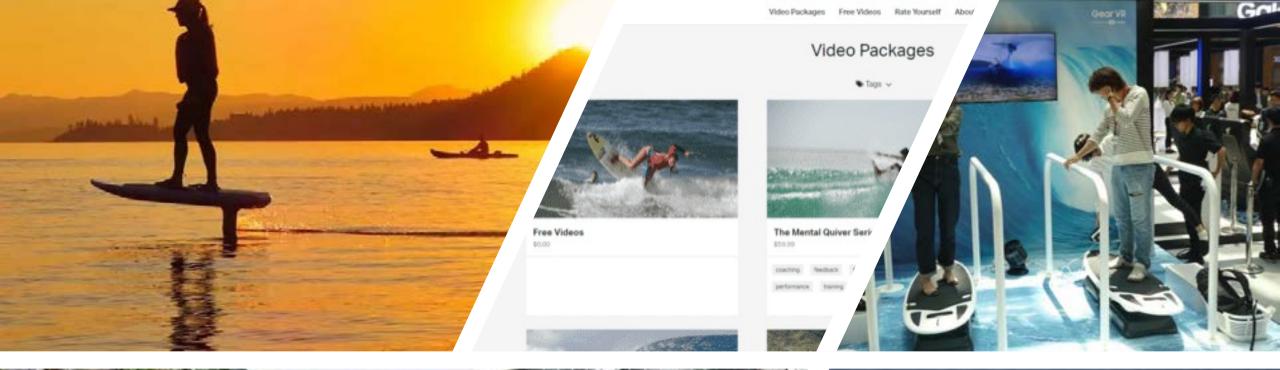














### Poll

- Which of the following best describes your club's current strategic planning situation?
- We have a current, up-to-date strategic plan that we're actively following
- 2. We have an expired strategic plan that needs to be revised

- 3. We are currently putting together a strategic plan
- 4. We've never had a strategic plan
- before
- 5. No idea!



### STRATEGIC PLANNING



### IMPLEMENT AND REVIEW

Use your plan like a map to keep you going in the right direction.

The most successful organisations review their goals regularly to make sure they are staying on track.

To see how your actions have been shared around. you can use your action plan to generate separate action lists for committee members and other volunteers

After you've written your goals, SWOT and action plan, you can turn your WHY into your Mission, Vision and Values.

TIMEFRAME AND DELEGATION

Set up a budget to fund each action

Set a timeframe for each action

Delegate each action to a 'leader'

Note estimated costs for each action



What do you need to do to achieve your goals?

What can you do to fix your weaknesses?

How can you capitalise on your strengths?

What can you do to chase your opportunities and protect the organisation from its threats?



START by understanding WHY your organisation exists. This will be consistent with your constitution.

Seek input from

members

Surveys

Workshop

Face-to-face discussions

Think long term, not just about this year's events and activities

GOALS

What you want to ACHIEVE

Write them down

What goals can help you achieve your organisation's 'WHY'?

It's ok to DREAM BIG!

Are you getting stuck?

Try drawing a picture of your ideas for a perfect organisation.

Strengths

What are you good at that's in your control?

Opportunities

What could happen that would be good for the organisation (may not be in your control)?

Weaknesses

What is in your control that you need to do better?

Threats

What could cause problems for the organisation in the future?





# Start with why

Be clear on your purpose

Objects

Why did you join?

What keeps you coming back?





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What you want to ACHIEVE

Write them down

Think long term, not just about this year's events and activities

What goals can help you achieve your clubs 'WHY'?

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### Are you getting stuck?

Try drawing a picture of your ideas for a perfect club.







### Goals

- Doable
- Stretch
- Possible...

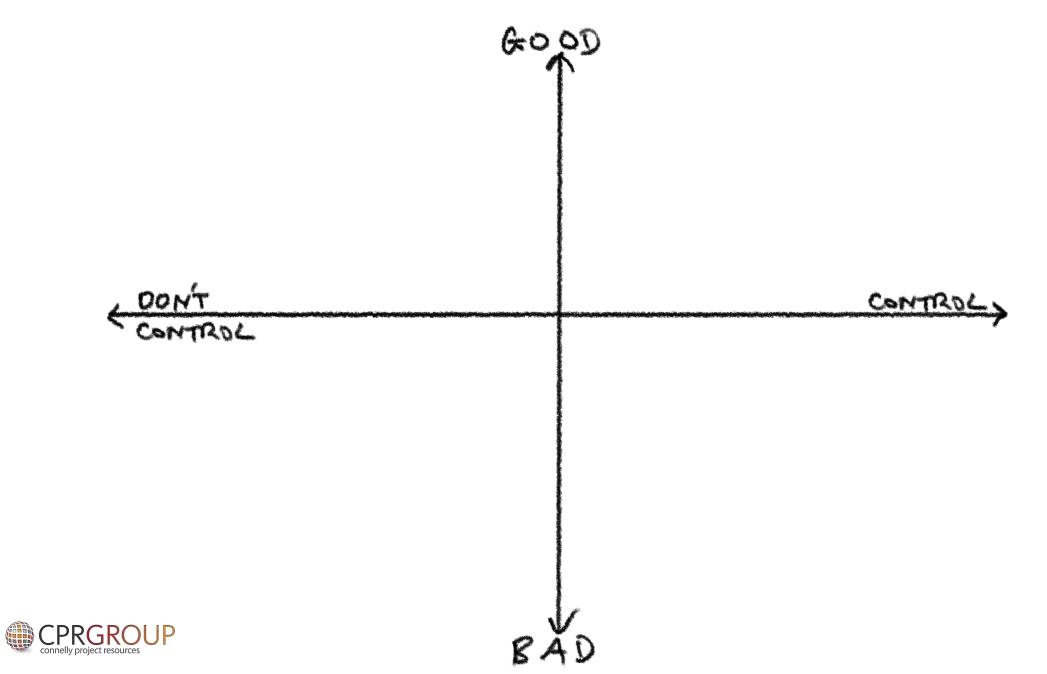


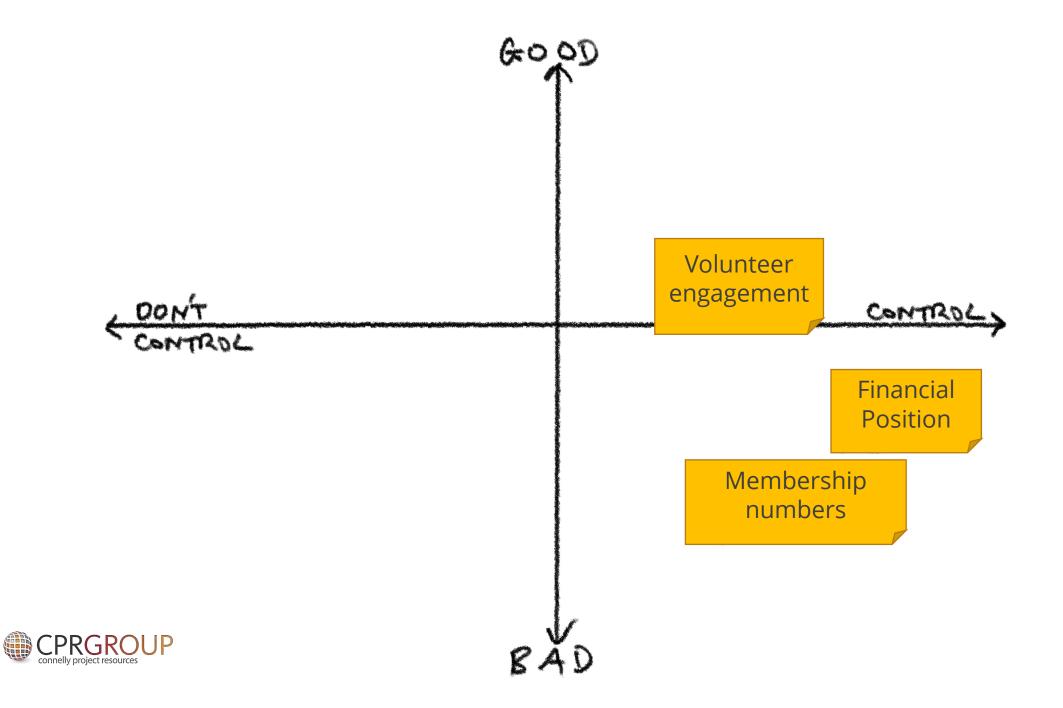


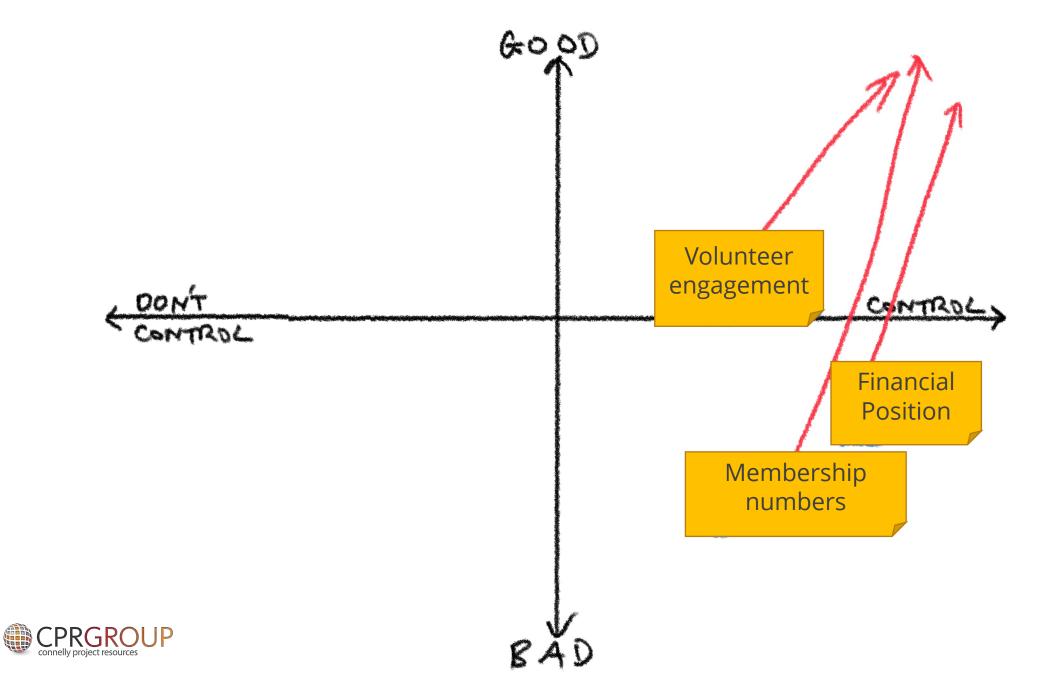


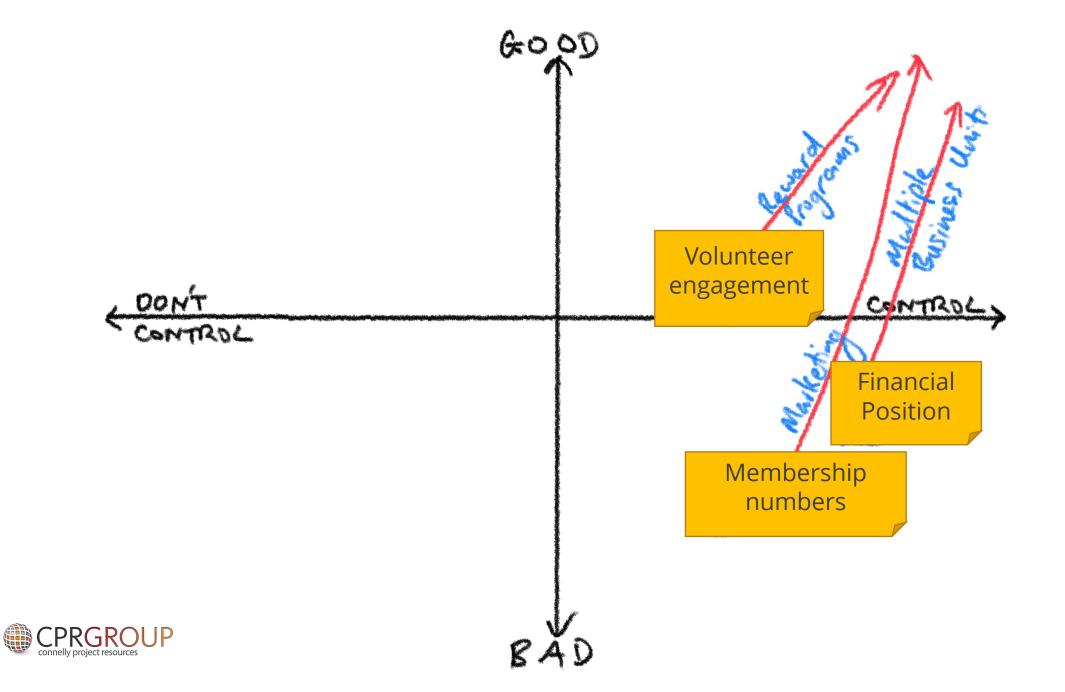








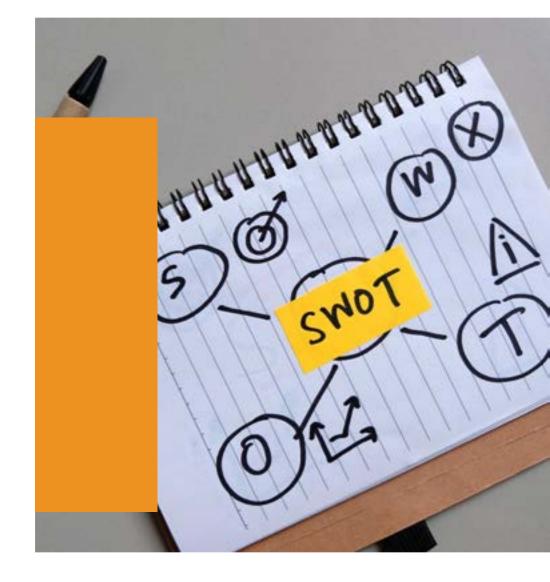




### **Dynamic** SWOT Analysis

- Membership and participation
- Development and pathways
- Governance and administration
- Meetings
- Facilities
- Finances/fees/prices
- People (staff / committee / volunteers)
- Fundraising and grants
- Community engagement

- **Different formats**
- Member/customer engagement
- Use of technology
- Marketing
- Events and activities
  - Relationships (e.g. Council, SA)
- Member and child protection
- Risk management





What do you need to do to achieve your goals?

What can you do to fix your weaknesses?

How can you capitalise on your strengths?

What can you do to chase your opportunities and protect the club from its threats?

4 ACTIONS





# A note about **Mission, Vision and Values**

After you've written your goals, SWOT and action plan, you can turn your WHY into your Mission, Vision and Values.



Don't over think it!



**Mission** 

A summary of your WHY



Vision

What you want the future to LOOK like



**Values** 

How you will behave in achieving your vision



### **IMPLEMENT AND REVIEW**

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START by understanding

WHY your club or

association exists. This will

be consistent with your

constitution.

### Seek input from members

Surveys

Workshop

Face-to-face discussions

### STRATEGIC PLANNING



### IMPLEMENT AND REVIEW

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# Succession Planning



### Succession

# IT STARTS WHEN YOU START





### During The Term



**Engage with members** 



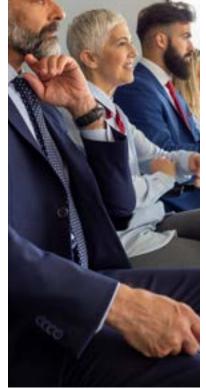
Lead by example



Keep a record









# Leading up to the AGM



Tap someone on the shoulder



**Position descriptions** 





# After the **term**

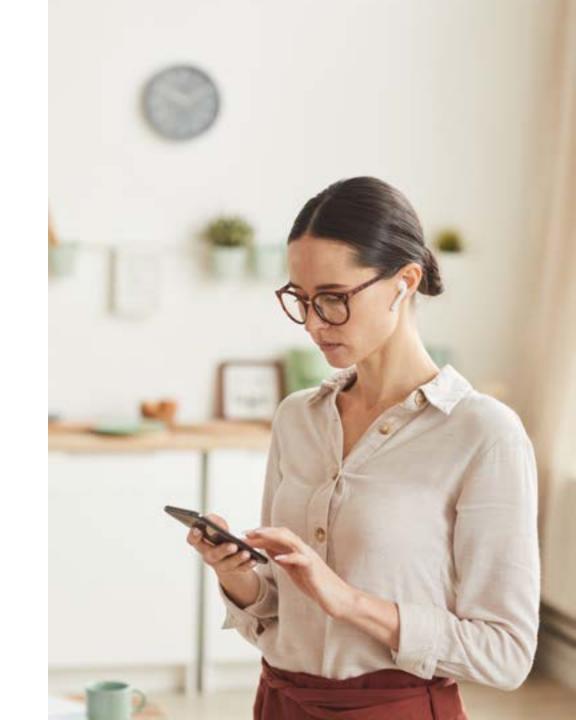


Handover



Stay in contact





# **Handover** checklist

- Constitution
- Financial records
- Bank accounts (including transferring signatories)
- Property and inventory
- Document templates
- Previous meeting minutes

- Member list
- Calendar of events
- Important dates (e.g. affiliation, purchasing)
- What worked well and what should change
- Important contact details







# **Handover** checklist

- Login credentials or admin access and payment/renewal details for:
- Website
- Email
- Social media accounts

- Cloud file storage
- Other subscriptions and software (e.g. Mail Chimp, Canva, payment gateways, financial software)
- Update all passwords and remove access!







# **Handover** checklist

- Details of external relationships (e.g. sponsors, suppliers, venues)
- Details of regular activities required under each role









### Induction



### Next **Webinar**

Webinar 4

## Volunteer Recruitment and Engagement

Wednesday 4 October 2023, 6:30pm







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